

YOD.

MERCHANDIZING ERP

RETAIL & WHOLESALE

Unified Trade Management

Your Digital Trade Partner

YOD Merchandizing ERP streamlines sales, procurement, inventory, and finance for Ethiopian wholesalers and retailers, ensuring real-time control over your trade operations.

Why Choose YOD Trade?

✓ **End-to-End Trade Visibility**

Real-time tracking of stock, sales, and supplier payments.

✓ **Multi-Branch Ready**

Manage multiple shops and warehouses from one platform.

✓ **Local Tax Compliance**

Automated VAT, Excise, and Withholding tax for Ethiopian revenue laws.



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CORE TRADE MODULES



1. Sales & Customer Management

Manage cash and credit sales, customer-specific pricing, discount tiers, automated invoicing, and real-time receivable tracking.



2. Procurement & Supplier Management

Handle purchase orders, supplier performance tracking, purchase cost analysis, and automated payable reconciliation.



3. Inventory & Warehouse Control

Multi-store, multi-branch stock visibility, weighted average costing, **stock requests, branch transfers, stock issues, and stock adjustments** with full bin card management.



4. Finance & Accounting

Chart of accounts, general ledger, payment requests, disbursements, and automated financial posting from all trade modules.

ET Built for Ethiopian Trade

Seamlessly handles Ethiopian VAT (15%), Excise tax, and Withholding tax, with reporting formats ready for the Ministry of Revenue.

DEPLOYMENT & BENEFITS

Choose the model that fits your trade operation.

☁ SaaS Subscription

Access from any branch in Ethiopia. Zero hardware setup.

🏢 On-Premise

Deploy on your local servers for complete data sovereignty.

☁ Hybrid

Cloud reporting with on-premise data storage for maximum control.

Eliminate stockouts. Optimize margins.

🔒 Secure · Reliable · Certified

ANALYTICS & REPORTING

📊 Sales Analytics

Track top-selling products, branch performance, and regional sales trends.

📊 Inventory Reports

Real-time stock valuation, slow-moving items, and reorder alerts.

💰 Financial Statements

Profit & Loss, Balance Sheet, and Cash Flow tailored for Ethiopian trade.

📱 Real-Time Mobile Dashboard

YOD.

AFRICA'S DIGITAL LEADER

WE ARE READY

Transform Your Trade Operations

Let's build a smarter supply chain and retail experience for your business.

 **Contact Our Team**

Sales: +251 90 943 4470
Support: +251 91 389 7665

 sales@yodbusiness.com
 www.yodbusiness.com



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ADVANCED FEATURES



Automated Invoicing & Gate Pass

Generate professional invoices and gate passes instantly upon approval, reducing customer wait times at the storefront.



Supplier Performance Tracking

Evaluate suppliers based on delivery times, quality, and pricing to optimize your procurement strategy.



Optimized for Wholesale & Retail

Whether you run a small retail shop in Addis or a large wholesale distribution network across regions, YOD scales to your needs.



Business Benefits

- Reduce stock shrinkage with real-time tracking.
- Improve cash flow with automated receivable alerts.
- Make data-driven purchasing decisions.

WHY YOD TRADE?



Speed Up Operations

From purchase order to sales invoice, everything is instantly synced.



Reduce Losses

Prevent stockouts, overstocking, and manual entry errors.



Strengthen Compliance

Automated Ethiopian tax calculations for hassle-free filing.



Enhance Customer Experience

Faster checkouts, accurate bills, and consistent pricing across branches.



Reduce Costs · Increase Revenue

GET STARTED TODAY

We are ready to transform your trade!

Let's build a smarter, more efficient supply chain together.



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Partner with YOD for Digital Excellence